

# Discounted Fee Structure Proposal



## Discounted pricing that can save investors millions.

Our preferred pricing structure offers steep discounts off standard Fannie Mae rates which can save investors hundreds of thousands annually on contested litigation in Florida alone, or millions across the full Padgett footprint.



## Streamlined, simplified billing with just two invoices per file.

With the PLG Preferred Pricing comes streamlined billing, too. We only invoice at two pre-determined milestones in a file's life and we manage our own billing triggers. Gone are the days of you managing billing milestones and tracking the progress of a file. We'll take care of that and send a bill only when we reach those milestones.



## Start today with our quick file transfer and on-board process.

If you want to take advantage of these incredible savings with PLG Preferred Pricing, you can start today with our quick, efficient, and time-tested on-boarding and file transfer protocol. With no file transfer fees and a quick, simple on-board process, we can have you banking savings today.

### Contact us today.

Robyn Padgett, Chief Development Officer

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## Fannie Rates for Judicial and Non-Judicial Work

PLG provides comprehensive default services in Florida, Georgia, Tennessee, and Arkansas. The firm's bankruptcy services are national. \*Non-judicial rates in AR are not set by FNMA.

### *Fannie Standard Rates*

#### Arkansas

Judicial FC	\$1,475
Non-Judicial FC	\$2,000

#### Georgia

Judicial FC	\$1,625
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#### Tennessee

Judicial FC	\$1,300
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#### Florida

MFSJ	\$3,450
Trial	\$4,200
Hourly Litigation	\$215+

#### Bankruptcy Filings

Chapter 7 Filings	\$750
Chapter 13 Filings	\$850



## PLG Preferred Discounted Rates for Both

PLG offers discounted, volume pricing for select clients electing to participate in the Padgett Preferred Program. Clients must be newly onboarded to participate.

### *Discounted Rates*

#### Arkansas

Judicial FC	\$1,040
Non-Judicial FC	\$1,040

#### Georgia

Judicial FC	\$1,080
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#### Tennessee

Judicial FC	\$1,040
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#### Florida

MFSJ	\$2,150
Trial	\$2,300
Hourly Litigation	\$200

#### Bankruptcy Filings

Chapter 7 Filings	\$600
Chapter 13 Filings	\$680



## Sample Scenario Contested Florida Foreclosure

This sample scenario uses Florida Fannie rates versus Padgett Preferred rates and assumes ten hours of billable litigation work to complete the file.

*Annual Savings*  
**\$250K**

On contest files in Florida with a 10% contested rate on a 30 file monthly referral basis.

*Investor Savings*

If you refer a minimum of 30 files per month in each PLG state for a full calendar year (FL, TN, GA, and AR).

*Annual Savings*  
**\$1 MIL+**

\*This document is for marketing purposes only and all final discounts, time lines, billing milestones, and referral volume requirements will be identified in an executed and agreed upon Statement of Work (SOW). Contact us for a portfolio review or discussion about PLG Preferred Pricing.